



# CAPABILITIES STATEMENT

OPTIMIZING, PEOPLE, PERFORMANCE AND PRODUCTS (TM)



## JTOA CORPORATION

### COMPANY OVERVIEW

JTOA Corporation specializes in Acquisition Lifecycle Management, Enterprise Portfolio Management, and Training Development. We streamline processes, mitigate risks, and maximize value across all stages of acquisition. Our portfolio management solutions optimizes investments, aligning them with strategic goals and our tailored training empowers teams, fostering a culture of innovation and success

### MISSION STATEMENT

We deliver solutions to our clients which are designed to maximize their return on investment while:

- Building partnerships and alignments with our clients and employees to support their success.
- Effectively executing clients' needs through high quality and time-efficient services.
- Conducting business with the highest standards of integrity, fairness and transparency.

### AWARD- WINNING SOLUTIONS

- Strategic Acquisition Leadership Leadership and Training (SALT)
- Project Management Professional
- Agile Operations Management
- Workforce Training Development AI enhancement for contracts.

### CERTIFICATIONS



### CORE VALUES

- Strategic Communication
- Customer Focused
- Commitment to Excellence
- Integrity & Value Based
- Military & Veteran Friendly
- Teamwork & Partnership
- Results Oriented
- Quality Driven

*"We deliver customized and innovative solutions with a clear understanding of our customer's requirements to deliver exceptional results. Our practice approaches are actionable and accountable."*

### COMPANY DATA

- **UEI:** C2NENL4AV903
- **CAGE CODE:** 55UW7

### NAICS CODES

- **541611:** Administrative Management & General Management Consulting Services
- **541612:** Human Resources Consulting Services
- **541613:** Marketing Consulting Services
- **541618:** Other Management Consulting Services
- **541690:** Other Scientific & Technical Consulting Services
- **561110:** Office Administrative Services
- **561330:** Professional Employer Organizations
- **561499:** All Other Business Support Services
- **611430:** Professional & Management Development Training



## DIFFERENTIATORS

- JTOA Corporations consultants are certified acquisition subject matter experts, portfolio project managers and training and development professionals dedicated to competent, accountable and expert delivery of solutions
- Nationally recognized industry expertise published in contract management and project management: NCMA Contract Management Body of Knowledge, 2023 (CMBOK), 7th Ed.
- Award- Winning Support (DHS Contractor of the Quarter) for "ingenuity, strategy and source selection excellence using technology for three congressional awards simultaneously), 2018.
- Award – Winning Support (U.S. Customs and Border Protection), leading the CTSE Contract of 885B as Project Manager from developing requirements to contract award, 2023.
- 100% verifiable past performance with excellent references.
- JTOA Corporation has partner relationships with SDVOSB and EDWOSB (8A) firms

## OUR PERFORMANCE SNAPSHOT

- **Strategic Acquisitions & Contract Management:** Executed a strategic acquisitions process for the Centralized Utility Program within CBP, managing contracts for 1,800+ accounts to completion within a year.
- **Program Management:** Developed a contract portfolio for CBP's Facilities Management & Engineering and the Border Patrol Air & Marine Program, providing full acquisition and program management support.
- **Process Optimization:** Enhanced productivity at PrimCorp, LLC by aligning contract actions with business objectives, increasing output volume by 30%, redefining requirements, and developing training for contract specialists.
- **Industry-Standard Certified Support:** Our company has adopted and adheres to industry standards, providing certified support by the Project Management Institute (PMI), The National Contract Management Association (NCMA), and the Product Development Management Association (PDMA). These certifications highlight our commitment to excellence in project and contract management.

## WHY JTOA CORPORATION?

- We provide strong proven performance of 20+ years of management leadership experience across multiple government agencies, non-profits and commercial organizations.
- We offer innovative and "sustainable" solutions to our customers.
- We do it right the first time, saving the customers time and money.
- We apply industry best practices and lessons learned to manage risk, the delivery of services, and costs.

## CONTACT INFO

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